

Hubworking Client Interview: [SJ Beale HR Consult](#)

- 1. Please describe what SJ Beale HR Consult does.** - SJ Beale HR Consult is an HR consultancy that provides flexible, practical help with staff issues to small to medium sized businesses. We provide advice over the phone/by email, on site coaching for difficult employee meetings, employment law training, employment contracts and employee handbooks. Whilst none of our clients have been taken to an employment tribunal due to the robust advice we give, we provide this service for any company faced with a claim.
- 2. What problem does SJ Beale HR Consult solve?** - We can assist with all those people problems eg grievance, disciplinary, dismissal, TUPE, poor performance, sickness absence, redundancy helping companies to steer through the minefield of employment law and avoid paying out costly employment tribunal compensation.
- 3. Where did the idea of starting SJ Beale HR Consult come from?** - The idea came from wanting to use my knowledge and skills to help small businesses cope with employment law that began to increase at the time as I could see a need.
- 4. What were you doing prior to working on SJ Beale HR Consult?** - I was working as an HR Manager in a local authority and having just qualified wanted to use what I had learnt.
- 5. What kind of clients is SJ Beale HR Consult looking to attract?** - We are looking to attract small to medium sized business (up to c100 staff) who maybe fed up with their HR call centre because of increasing costs, lack of personal service, inflexibility or failure to understand their business needs. Or perhaps clients who have recognized they have reached a point where they need help with HR matters.
- 6. What is SJ Beale HR Consult end goal?** -To become a successful HR consultancy with our name of everyone's lips because of the outstanding HR service we provide.
- 7. What makes SJ Beale HR Consult unique?** - We are unique because we are able to offer a low cost one stop shop for HR support.
- 8. What is the next step for SJ Beale HR Consult?** - We hope to expand our HR consultancy so that more small to medium sized businesses can benefit from our HR services.